

PORT OIL

HOT IDEAS

VOLUME 4— WINTER



DECEMBER 1, 2005

ANNUAL TUNE-UPS

Many of us, who only heat our homes and not our hot water, are finding out, when we turn the heat on, our heat is not working. Over time, condensation builds up in your unit causing smoke. We recommend you turn on your heat in August to test your unit for about 5 minutes to ensure everything is working properly. If there is a problem, this is a good time of year to catch it before the heating season is here.

Our specially trained technicians will clean all the boiler passageways and perform an efficiency test to ensure the boiler is operating efficiently. With the high cost of heating oil, we want to make sure that your burner is running to optimal performance. This is similar to tuning up your car. This should be done EVERY year.

Our technicians are able to detect most boiler issues during this procedure. He/she will make repair or replacement recommendations, if any, to prevent other future problems. A happy boiler means a happy, warm customer.

SYSTEM 2000

If you are looking for the most efficient boiler, System 2000 is what you are looking for. System 2000 heating systems are designed and built in the USA. It is a low mass, compact boiler integrated with a heavily insulated hot water storage tank and a solid state control, called the Digital Energy Manager. It provides virtually **unlimited hot water** and offers zone control. This maximizes cost savings while comfortably heating all areas of your home. It can be used in basements, additions, hot tubs and entire swimming pools. It comes with a limited lifetime warranty.

System 2000 is far more efficient than any other heat and hot water system. Once the system has met your demand for heat, it either pushes any remaining heat into your home or adds it to the hot water in the tank. That allows the systems to run less often thus, saving wear and tear on the system, too. You use less energy resources

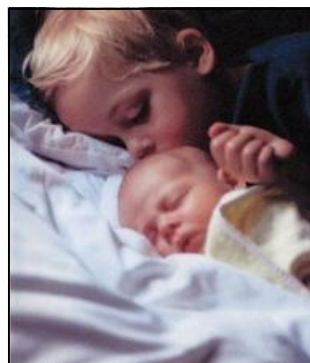
and save more money.

System 2000 has many other features and benefits. Call our office today for a free consultation.

For more information on System 2000 go to:
www.energykinetics.com

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We would like to remind our customers that your delivery ticket is your invoice. It has an attached envelope addressed to us to send in your payment. Our terms are net 10 days, unless otherwise arranged with our office. We accept MasterCard, Visa and Discover credit cards.



MEET YOUR OIL BURNER TECHNICIAN: Jeff Kress



Jeff has been working for Port Oil for almost 2 years. In his time working for Port, he has done many of your annual tune-ups and installed many of your new heating systems.

Jeff came to Port Oil with his Masters Oil Burner's license, Air Conditioning license and Advanced Beckett oil burner training. He trained directly at the Beckett factory in Ohio.

Jeff's hobbies include riding his motorcycle, watching sports on TV, winter skiing, watching movies and boating with his friends.

TANK GUARD INSURANCE

Enclosed, you will find a brochure and eligibility requirements for our Tank Guard Insurance program, through Lincoln Laboratories. Tank Guard Insurance protects you, the homeowner, if your above-ground oil tank leaks, for any reason. The annual cost is \$35.95 (plus town/city permit fee). This is a bargain considering a new above-ground tank will cost about \$1,700 to replace without the insurance. To date, we have replaced 3 of our customer's oil tanks at no charge. The following testimonial is from one of our actual customers:

“When I got the letter about tank insurance, I thought I better take it. My serviceman found a leak at the top of my oil tank. When I called Jim, in the Port Oil office, he sent someone right out to look at it. They gave me a new tank. It didn't cost me anything to get the new tank. If I didn't have the insurance, it would've cost me a lot of money” - Mrs. L. Sweeney in Belmont.

(Thank you Mrs. Sweeney!!)

For more information or to sign up for the insurance, please call our office.

CORRECTION TO SEPT 2005 NEWSLETTER

There has been some confusion regarding the Heat Managers. The Heat Managers are made to work with **hot water systems**. Unfortunately, they do not work on air or steam systems.

If you want a free consultation, please call our office at: 617-926-3500

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FYI... The phone number 978-454-5400 is no longer in service. To contact us please call 617-926-3500 or 781-276-4660.

WE'LL KEEP YOU WARM....

ANNOUNCING

Port Oil is now officially part of the 21st century. On October 31, 2005, we rolled out the 'official Port Oil website to the public.

The website includes company information, cities and towns we service & deliver oil to, our other services, information on new products, a comment section for our customers, careers, and much more!

Come visit our brand new website at:

www.portoil.net

PORT OIL SERVICE

Our technical service department offers service 24 hours a day, 7 days a week. We pride ourselves on our dedication and customer service to our customers.

We offer a yearly service contract on your heating unit, which covers not only your annual tune-up, it covers many other repairs or replacements. For more information on what is included on the contract, call our office or visit our website.

Our technicians are trained in new heating system and oil tank installations. If you think your system needs replacement, call for a free consultation and site review.

AVALUX OIL ADDITIVE

Port is proud to announce our partnership with the Avalux™ manufacturing company. We do not deliver average heating oil, **we deliver premium oil**. We enhance ALL our oil with Avalux™ detergent additive. Avalux™ is a patented detergent additive, which will help your heating systems operate at peak efficiency. Your oil will burn cleaner and your heating system will last longer. This will save you money and Avalux™ is also good for the environment.

SNOW REMOVAL

Just a reminder... Winter is coming whether we want it or not. We would like to remind our customers to make sure your oil fill and path are cleared of any snow so our drivers can deliver oil to you. Our drivers do not carry shovels so, they appreciate a clear area when delivering your oil.

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